

SUNSHINE & SET AUTOMOTIVE

4500 Auto Park Drive, Orlando, FL 32811 | (407) 555-0200 | www.sunshineandsetauto.com

DESK RECAP — APPROVED DEAL

Deal Number: 4821
Salesperson: Jake Torres
Time Prepared: 9:23 AM

Sale Date: April 14, 2026
F&I Manager: Sofia Ramirez

CUSTOMER INFORMATION

Customer Name: Sarah E. Mitchell

Driver License: Florida DL M123-456-78-900-0

VEHICLE INFORMATION

Year / Make / Model:2025 Honda Accord EX-L

Color:Lunar Silver Metallic

Stock Number:N-2547

VIN:1HGCV1F34PA112847

Age:8

Condition:New

FRONT-END GROSS

Selling Price	\$34,500.00
Actual Cash Value (ACV)	\$32,000.00
Pack	(\$500.00)
Book Value (ACV – Pack)	\$32,500.00
FRONT GROSS (Sell – Book)	\$2,000.00

FINANCING DETAILS

Lender: Ally Financial

Ally Reference: ALY-2026-0414-8823

Amount Financed: \$31,665.00

Down Payment: \$8,625.00

APR (Sell Rate): 6.99%

APR (Buy Rate): 5.49%

Term: 72 months

Monthly Payment: \$539.64

F&I PRODUCTS

GAP Coverage	\$895.00
Vehicle Service Contract (VSC)	\$1,695.00
Total F&I Products	\$2,590.00

BACK-END GROSS

F&I Products	\$2,590.00
Lender Reserve	Per lender contract
BACK GROSS	\$3,640.00

Front Gross	\$2,000.00
Back Gross	\$3,640.00

TOTAL APPROVED GROSS

\$5,640.00

APPROVAL & TIE-OUT

F&I Manager Approval: Sofia Ramirez ✓

Date: 04/14/2026

Accounting Tie-Out: _____

Date: _____

(Jasmine Patel — Deal Posting Specialist)

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